**Full Name:** Steve Mancino

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**Guest Bio:** Steve Mancino is a Literary Agent with The Booker Albert Literary Agency. Previously, he had been an agent with JABberwocky Literary Agency, working alongside Joshua Bilmes in the day-to-day operations of agency while building his own client list. He has made domestic and foreign deals as well as sales for other subsidiary rights. After a hiatus in order to return to Philadelphia, Steve is back and eager to find exciting new projects and authors to work with. He holds a BA in English specializing in Classical and Medieval Literature from St. Joseph’s College in Brooklyn, NY. He also fancies himself The One True King of Westeros and is hoping Ser Davos will finally get it right.

**Workshop title:** Agents: What Are They? What Do They Eat?

**Workshop description:** This workshop will explore all facets of the industry jumping off from the completion of a manuscript. We’ll discuss a few of the pros and cons of self-publication, vanity presses, and literary agents. From there, we’ll get in depth as to what agents are and what they do. To do this, we’ll look at how to find them, how to submit to them, and what happens after you sign that coveted client agreement.

After we get the process laid out, the floor will be open for a Q&A session.

**Anything else you'd like us to know:** Steve is transitioning into a Foreign and Subsidiary Rights position within the Booker Albert Agency while advising on contract negotiations.